Course Number	Course Title	Book Requirements		
Session A				
IBC 598 (30779) Martin	Motivational Interviewing	<ul> <li>Required:         <ul> <li>Miller, W.R. &amp; Rollnick, S. (2013). Motivational Interviewing: Helping people change. New York: Guilford Press. ISBN: 9781609182274</li> <li>Rollnick, S., Miller, W. R., Butler, C. C., &amp; Aloia, M. S. (2008). Motivational interviewing in health care: helping patients change behavior. New York: Guilford Press. ISBN: 9781593856120</li> </ul> </li> </ul>		
IBC 601/701 (21691) Dougherty	Models of Integrated Primary Care	<ul> <li>Required:         <ul> <li>Serrano, N (2014). The implementer's guide to primary care behavioral health. Madison, WI: Access Community Health Centers (only available as iBook or on iTunes).</li> <li><a href="https://itunes.apple.com/us/book/implementers-guide-to-primary/id833906873?mt=11">https://itunes.apple.com/us/book/implementers-guide-to-primary/id833906873?mt=11</a></li> </ul> </li> <li>Robinson, P. J., &amp; Reiter, J. T. (2016). Behavioral consultation and primary care: A guide to integrating services (2nd ed.). New York: Springer. ISBN: 9783319139531</li> </ul>		
IBC 603/702 (21693) Fondow	Brief Interventions in Primary Care	<ul> <li>Required:         <ul> <li>Robinson, P. J., &amp; Reiter, J. T. (2016). Behavioral consultation and primary care: A guide to integrating services. (2<sup>nd</sup> edition.) New York, NY: Springer. ISBN: 9783319139531</li> <li>Hunter, C., Goodie, J., Oordt, Mark., Dobmeyer, A. (2016). Integrated Behavioral Health in Primary Care: Step-by-Step Guidance for Assessment and Intervention. (2<sup>nd</sup> Edition). Washington D.C.: APA. ISBN: 9781433823817</li> </ul> </li> </ul>		
IBC 634 (30791) Jones	Strategies & Techniques of Behavior Change in Primary Care	<ul> <li>Required:         <ul> <li>Hunter, Christopher L., Goodie, Jeffrey L., Oordt, Mark S., Dobmeyer, Anne C. (2016) Integrated Behavioral Health in Primary Care. American Psychological Association. ISBN: 9781433823817</li> <li>Brehm-Curtis, Barbara. (2014) Psychology of Health and Fitness. Pennsylvania: F.A. Davis Company. ISBN: 9780803628274</li> </ul> </li> </ul>		
IBC 740/691 (30788) O'Donnell	Cost Offset & ROI	Required:  • Moriates C, Arora V, Shah N. <i>Understanding value-based healthcare</i> . New Yok: McGraw Hill, 2015. Available at: <a href="https://www.amazon.com/Understanding-Value-Healthcare-Christopher-Moriates/dp/0071816984/ref=sr_1_1?ie=UTF8&amp;qid=1511874641&amp;sr=8-1&amp;keywords=understanding+value+based+healthcare">https://www.amazon.com/Understanding-Value-Healthcare-Christopher-Moriates/dp/0071816984/ref=sr_1_1?ie=UTF8&amp;qid=1511874641&amp;sr=8-1&amp;keywords=understanding+value+based+healthcare</a>		

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Course Number	Course Title	Book Requirements
		<ul> <li>Steele G, and Feinberg D. ProvenCare: How to Deliver Value-Based Healthcare the Geisinger Way: How to Deliver Value-Based Healthcare the Geisinger Way. New York: McGraw Hill, 2018. Available at: https://www.amazon.com/ProvenCare-Deliver-Value-Based-Healthcare-Geisinger-ebook/dp/B0743M33TM/ref=sr 1 1?ie=UTF8&amp;qid=1511873176&amp;sr=8-1&amp;keywords=geisinger</li> <li>IOM (Institute of Medicine). (2010) The Healthcare Imperative: Lowering Costs and Improving Outcomes: Workshop Series Summary. Washington, DC: The National Academies Press. Available via free download at: http://www.nap.edu/catalog.php?record_id=12750</li> <li>Optional:         <ul> <li>Flower, J. Healthcare beyond reform: doing it right for half the cost. Florida: CRC Press, 2012. Available at: https://www.amazon.com/Healthcare-Beyond-Reform-Doing-Right/dp/1466511214/ref=sr_1_1?s=books&amp;ie=UTF8&amp;qid=1511874696&amp;sr=1-1&amp;keywords=healthcare+beyond+reform</li></ul></li></ul>
		ebook/dp/B00BPO7CBA/ref=sr 1 1?s=books&ie=UTF8&qid=1511874841&sr=1- 1&keywords=measuring+roi+in+healthcare  (Note: This is a very deep dive into the analytics of ROI. Recommended only if you desire very detailed tools and techniques for ROI analysis. This is one of the only books on this topic
		Cossian P
		Session B
IBC 590 (24670) Dahl-Popolizio	Professional Writing Skills	<ul> <li>Required:         <ul> <li>American Psychological Association (2009). Publication manual of the American Psychological Association (6th ed.). Washington, D.C.: American Psychological Association. ISBN: 9781433805615</li> <li>Strunk, W. (2009). The elements of style (4th ed). ISBN: 9780205309023</li> </ul> </li> </ul>
IBC 624 (24670) Cosby	Integrated Behavioral Health for Children & Adolescents	Required:  • Trivedi, Harsh K., Kershner, Jeryl D. (2009) Practical Child and Adolescent Psychiatry for Pediatrics and Primary Care (1st Edition). Cambridge, MA. Hogrefe Publishing. IBN: 9780889373495

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Course Number	Course Title	Book Requirements
IBC 716/691 (30792) Cramer	Health Information Management	Required:  • Garver Mastrian, Kathleen, McGonigle, Dee (2017). Informatics for Health Professionals. Jones & Bartlett Learning LLC. ISBN: 9781284102635
IBC 601/701 (21692) Borst	Models of Integrated Primary Care	<ul> <li>Required:         <ul> <li>Serrano, N (2014). The implementer's guide to primary care behavioral health. Madison, WI: Access Community Health Centers (only available as iBook or on iTunes).</li> <li><a href="https://itunes.apple.com/us/book/implementers-guide-to-primary/id833906873?mt=11">https://itunes.apple.com/us/book/implementers-guide-to-primary/id833906873?mt=11</a></li> </ul> </li> <li>Robinson, P. J., &amp; Reiter, J. T. (2016). Behavioral consultation and primary care: A guide to integrating services (2nd ed.). New York: Springer. ISBN: 9783319139531</li> </ul>
IBC 718 (26022) Robinson	Health Care Systems & Economics	<ul> <li>Wendel J., O'Donahue W., &amp; Serratt T., (2014) Understanding health care economics: Managing your career in an evolving healthcare system (1<sup>st</sup> Edition). Boca Raton, FL: CRC Press. ISBN: 9781482203974</li> <li>Folland, S., Goodman, A. C., &amp; Stano, M. (2012). The economics of health and health care (7<sup>th</sup> Ed.). New York, NY: Routledge. ISBN: 9780132773690</li> </ul>
IBC 720 (30805) O'Donnell	Behavioral Health Entrepreneurship	<ul> <li>Christensen, C.M., Grossman, J.H., &amp; Hwang, J. The innovators prescription: A disruptive solution for health care. New York: McGraw Hill, 2009. ISBN: 978-0071592086 Available at: https://www.amazon.com/Innovators-Prescription-Disruptive-Solution-Health-ebook/dp/B001FA0NS8/ref=sr_1_1?s=digital-text&amp;ie=UTF8&amp;qid=1511877400&amp;sr=1-1&amp;keywords=the+innovators+prescription</li> <li>Ries, Eric. The Lean Startup: How Today's Entrepreneurs Use Continuous Innovation to Create Radically Successful Businesses. New York: Crown Business, 2008. ISBN: 978-0670921607. Available at: https://www.amazon.com/Lean-Startup-Entrepreneurs-Continuous-Innovation-ebook/dp/B004J4XGN6/ref=sr_1_1?s=digital-text&amp;ie=UTF8&amp;qid=1511876938&amp;sr=1-1&amp;keywords=The+lean+startup</li> <li>Abrams, Rhonda. Successful Business Plan: Secrets &amp; Strategies. Palo Alto, CA: Planning Shop, 2014. ISBN: 978-1933895468. Available at: https://www.amazon.com/Successful-Business-Plan-Secrets-Strategies-ebook/dp/B00MPEN1V4/ref=sr_1_1?ie=UTF8&amp;qid=1511876880&amp;sr=8-1&amp;keywords=successful+business+plan+secrets+%26+strategies</li> </ul>

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Course Number	Course Title	Book Requirements
		Katcher B. An Insider's Guide to Building a Successful Consulting Practice. New York: AMACOM Available at: https://www.amazon.com/Insiders-Building-Successful-Consulting-Practice-ebook/dp/B003CYM151/ref=sr 1 17s=books&ie=UTF8&qid=1511875311&sr=1-1&keywords=an+insiders+guide+to+successful+consulting+practice  Zimmerman J and Ng J. Social Media Marketing All-In-One for Dummies. Hoboken: Wiley. 2017. Available at: https://www.amazon.com/Social-Media-Marketing-Dummies-Computers-ebook/dp/B06ZZ/R4HP/ref=sr 1 17s=digital-text&ie=UTF8&qid=1511877785&sr=1-1&keywords=social+media+marketing+for+dummies+2017  Optional:  Mahoney D. Make Money as a Consultant and Speaker In Healthcare: A Step-by-Step System to Build, Market and Grow a Profitable Consulting and Speaking Business. United States: Fallon Press. Available at: https://www.amazon.com/Make-Money-Consultant-Speaker-Healthcare/dp/0982455607/ref=sr 1 17s=books&ie=UTF8&qid=1511875714&sr=1-1&keywords=make+money-as+a+consultant+and-pseaker+in-thealthcare (Notes: This book is not as detailed as the required text by Katcher, but it is specific to healthcare. If you plan a consulting career path worth the read)  Gallo C. Talk Like Ted: The 9 Public-Speaking Secrets of the World's Top Minds. New York: St. Martin Press. 2014. Available at: https://www.amazon.com/Talk-Like-TeD-Public-Speaking-Secrets-ebook/dp/B00F1RE1MK/ref=sr 1 17s=books&ie=UTF8&qid=1511875913&sr=1-1&keywords=talk+like+ted (Notes: Excellent book it you want to take your public speaking to the next level)  Karia A. How to Design TED Worthy Presentation Slides: Presentation Design Principles from the Best TED Talks. Available at: https://www.amazon.com/How-Design-Worthy-Presentation-Slides-ebook/dp/B00FX3MZ/ref=pd sim 351 37 encoding=UTF8&ps=1&refRID=3CM11V07KBJABPHBKFB Q (Notes: Similar to above, it you want to take your public speaking so the next level)  Farrell, L.C. Getting entrepreneurial: Creating and growing your own business in the 21st century – Lessons from the world's great entrepreneurial: Crea
IBC 620/780 (21695) Clarke	Psychosomatic Illness: Diagnosis & Treatment	<ul> <li>Clarke, David D. (2007) They Can't Find Anything Wrong!: 7 Keys to Understand, Treating, and Healing Stress Illness (1st Edition). Sentient Publications. ISBN: 9781591810643</li> <li>Schubiner, Howard MD, Betzold, Michael. Unlearn Your Pain. (2016). Unlearn Your Pain. (3rd Edition). Pleasant Ridge, MI: Mind Body Publishing. ISBN: 9780984336746</li> <li>This text can take 2-3 weeks to arrive so please make sure you take that into account when you order!</li> </ul>

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DDII Spring 2010 Dook requirements						
Course Number	Course Title	Book Requirements				
	Session C					
IBC 608 (14014) Littleford	Psychopharmacology for the Behavioral Care Provider	Required:  • Preston, John D., O'Neal, John H., Talaga, Mary C., (2017). Handbook of Clinical Psychopharmacology for Therapists. 8th Edition. ISBN: 9781626259256				
IBC 684 Staff	Internship	NO BOOKS REQUIRED				
IBC 793 (13685) Cordes	Introduction to Applied Project - Cohort 1	<ul> <li>Required:</li> <li>Galvan, J. L., &amp; Galvan, M. C. (2017). Writing literature reviews: A guide for students of the social and behavioral sciences (7th Ed.). New York, NY: Routledge. ISBN: 9780415315746</li> <li>Scott, I. &amp; Mazhindu, D. (2014). Statistics for healthcare professionals: An introduction (2nd ed.). London, England: Sage. ISBN: 9781446208939</li> <li>American Psychological Association. (2010). Publication manual of the American Psychological Association (6th ed.). Washington, DC: Author. ISBN: 9781433805615</li> <li>Cottrell, R. R., &amp; McKenzie, J. F. (2011). Health promotion &amp; education research methods: Using the five-chapter thesis/dissertation model (2nd Ed.). Sudbury, MA: Jones and Bartlett Publishers. ISBN: 9780763775070</li> </ul>				
IBC 793 (21689) Polaha	Developing the Applied Project – Cohort 2	<ul> <li>Required:         <ul> <li>American Psychological Association. (2010). Publication manual of the American Psychological Association (6th ed.). Washington, DC: Author. ISBN: 9781433805615</li> <li>Cottrell, R. R., &amp; McKenzie, J. F. (2011). Health promotion &amp; education research methods: Using the five-chapter thesis/dissertation model (2nd Ed.). Sudbury, MA: Jones and Bartlett Publishers. ISBN: 9780763775070</li> </ul> </li> </ul>				
IBC 793 (21690) Pryor	Completing Applied Project  - Cohort 3	<ul> <li>Required:         <ul> <li>American Psychological Association. (2010). Publication manual of the American Psychological Association (6th ed.). Washington, DC: Author. ISBN: 9781433805615</li> <li>Cottrell, R. R., &amp; McKenzie, J. F. (2011). Health promotion &amp; education research methods: Using the five-chapter thesis/dissertation model (2nd Ed.). Sudbury, MA: Jones and Bartlett Publishers. ISBN: 9780763775070</li> </ul> </li> </ul>				

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